

DIRECTOR, ENTREPRENEURSHIP & INNOVATION INSTITUTE







THE OPPORTUNITY

Georgia State University (GSU), one of the country's most diverse R1 institutions, seeks a dynamic, forward-looking **director for its Entrepreneurship & Innovation Institute (ENI)**. The new director will leverage Georgia State's world-class research capabilities and student success model to become a global leader in preparing students from all backgrounds to develop pioneering new businesses and lead innovative organizations.

Georgia State is a recognized leader in innovation, ranking No. 2 in the nation by *U.S. News & World Report in 2024*. ENI is an outgrowth of this culture. It is an academic unit housed in Georgia State's J. Mack Robinson College of Business with a university-wide mandate to create an entrepreneurial and innovative mindset across the entire campus. Since its launch in 2016, ENI has seen remarkable enrollment growth, with entrepreneurship now the fifth-largest undergraduate major at Georgia State. The new director will capitalize on this growth, further raising ENI's visibility and outcomes by enhancing curricular and cocurricular offerings, expanding the partnership opportunities within Georgia State, and actively engaging with partners in the thriving and extensive business ecosystem that is metro Atlanta.

Reporting to the dean of the J. Mack Robinson College of Business and to the university provost, the new director will be a collaborative and respected leader passionate about advancing access to entrepreneurship and innovation and partnering with individuals across the institution and beyond to build curricular and experiential opportunities for students. The new director will grow the faculty and facilitate research that seeks to gain a deeper understanding of how to enhance entrepreneurship and inclusive innovation in the economy. The new director will be a systems thinker and relationship builder who will lead the institute by strategically identifying and fostering areas for additional growth, innovation and partnership. Fundraising, in partnership and collaboration with college and university development staff, will be critical to the director's activities as ENI seeks to scale and ensure programmatic sustainability.

GEORGIA STATE UNIVERSITY



As the No. 2 most innovative institution in the nation,* Georgia State University sets its sights high. With every breakthrough we make, every new class we welcome and every stride we hit in graduating more students in less time, we surpass our own standards.

Georgia State is recognized as the national model for how novel, data-informed initiatives drive student achievement. Conferring degrees to 10,000-plus students each year, Georgia State has experienced the most dramatic graduation-rate increase of any university in the country since 2003. By reducing the average time to earn a degree by nearly a whole semester, we have saved students and Georgia taxpayers millions of dollars in unnecessary tuition and fees.

In the past decade, we've emerged as the country's leader in success initiatives, which have eliminated the achievement gap among students from all backgrounds. We're the nation's No. 1 public undergraduate teaching institution* and one of its fastest-growing research universities. We've made our mark in higher education and changed the face of downtown Atlanta. We're Atlanta's university.

For more than a century we have worked tirelessly to earn our respected place in higher education. Today, our 12 colleges, 250-plus undergraduate degree programs, 137-plus graduate degree programs and welcoming culture attract more than 46,000 students from around the globe. Our ambitious spirit has helped us shape our students into accomplished alumni, change the face of downtown Atlanta and rise as the No. 5 fastest-growing research institution in the nation.**

ACADEMIC UNITS

 Andrew Young School of Policy Studies

GEORGIA STATE UNIVERSITY

- Byrdine F. Lewis College of Nursing & Health Professions
- College of Arts & Sciences
- College of the Arts
- College of Education & Human Development
- College of Law
- Honors College
- Institute for Biomedical Sciences
- J. Mack Robinson College of Business
- Perimeter College
- School of Public Health
- The Graduate School



No. 6

Learning Communities

U.S. News & World Report (2024) ranked Georgia State sixth in the nation for its first-year learning communities, which allow students to take two or more linked courses as a group.

\$224M

Earned Research Funding

Georgia State earned \$224.72 million in research funding for fiscal year 2023, setting a new university record.

the excuses that colleges have generated to rationalize their abysmal track records."

- David Kirp, 2019

"No other institution has accomplished what Georgia State has over the past decade."

Bill Gates, 2017

PRESIDENT'S BIO



M. Brian Blake, Ph.D. *President Georgia State University*

As the eighth President of Georgia State University, Dr. M. Brian Blake leads one of Georgia's largest universities, spanning six campuses and a community of more than 46,000 students, and 8,000 faculty and staff. Georgia State is the most ethnically and socioeconomically diverse R1 institution in the nation.

Dr. Blake introduced a strategic vision for Georgia State that emphasizes four pillars: Identity, Placemaking & Belonging; Research, Scholarship &

Creativity; Student Success; and College to Careers. Georgia State's strategic plan, "The Blueprint to 2033 – Our Place, Our Time", sets a path for the university to continue to enhance its academic excellence and student success, scholarship and creativity, and campus vibrancy.

During Dr. Blake's tenure, Georgia State has set several new milestones. With its increasing reputation, the university received the largest number of applications ever for admission to its fall 2023 entering class. In the same year, the research enterprise exceeded \$200 million in sponsored awards — the highest in history.

Dr. Blake oversaw the acquisition of more than \$60 million in government support for a new 120,000-square-foot Research Tower that will break ground in 2024 and open in 2026. In FY22, the university also raised a one-year amount of more than \$107 million in philanthropic gifts for the first time in history.

An advocate for campus experience, Dr. Blake is leading the effort to establish new interconnected green spaces and enhanced facilities to activate the center of Georgia State's downtown campus.

Prior to Georgia State, Dr. Blake had over 25 years of faculty and administrative experience across five comprehensive research universities, including Provost at George Washington University and Drexel University, Dean at the University of Miami and Associate Dean for Research at the University of Notre Dame. During the first 10 years of his academic career, he was Professor and later Department Chair of Computer Science at Georgetown University.

Dr. Blake serves on the Board of Directors for Grady Memorial Hospital Corporation, Metro Atlanta Chamber of Commerce, Junior Achievement of Georgia and the Atlanta Convention & Visitors Bureau.

Dr. Blake has been included on the 2022 and 2023 lists of the Georgia 500 — The State's Most Influential Leaders as well as recognized as a 2023 Most Admired CEO. In 2023, he was also inducted into Georgia Tech's College of Computing Hall of Fame.

In addition to several honorary degrees, Dr. Blake has a Bachelor of Electrical Engineering from Georgia Institute of Technology, a Master of Science in Electrical Engineering from Mercer University, and a Ph.D. in Software Engineering from George Mason University.

Blake grew up in Savannah, Ga., and attended Benedictine Military Academy. He and his wife, Dr. Bridget Blake, have two sons, Brendan and Bryce.

PROVOST'S BIO



Nicolle Parsons-Pollard, Ph.D. *Provost Georgia State University*

Nicolle Parsons-Pollard, Ph.D., was appointed by Georgia State University President M. Brian Blake as Provost and Executive Vice President for Academic Affairs effective Feb. 1, 2023. She served as interim provost in 2022 and was previously appointed Georgia State's Associate Provost for Faculty Affairs in 2020.

As Provost, Dr. Parsons-Pollard serves as the university's chief academic officer. Her portfolio includes the development and implementation of the university's academic programs and policies; supervision of deans and associate provosts; and direction for international initiatives and study abroad, graduate policy and programming, institutional effectiveness (institutional research and reporting), strategic planning, and assessment of learning outcomes and academic programs. She heads activities in the recruitment, hiring, retention and promotion processes for faculty positions.

Dr. Parsons-Pollard is an essential leader in the university's new strategic plan, Blueprint to 2033. She and colleagues will address four crucial pillars: Identity, Placemaking and Belonging; Research, Scholarship and Creativity; Student Success 2.0; and Beyond College to Career. In support of the student success pillar, Dr. Parsons-Pollard has undertaken a reorganization to create the Office of Academic Affairs, bringing together units responsible for academic strategic planning, innovation and faculty support in teaching and learning, institutional research and assessment, curriculum, program development and other key functions.

She is dedicated to innovative, impactful education that meets the needs of students where they are, with excellence in learning and student success, regardless of modality. She has tasked a cross-disciplinary team with coordinating online education efforts across academic and non-academic units.

Since arriving at Georgia State, she has established, enacted and championed faculty development programs for teaching and research as well as leadership programming for department chairs and other administrators. She has developed new faculty policies and procedures, managed faculty awards and recognition events, and assisted with the promotion and tenure process.

Dr. Parsons-Pollard has helped guide Georgia State's multiyear improvement cycle through the Collaborative on Academic Careers in Higher Education (COACHE) Faculty Satisfaction process. Additionally, she's been responsible for the oversight of the Implementation Steering Committee of the Next Generation of Faculty initiative.

She holds an appointment as Professor of Criminal Justice in the Department of Criminal Justice and Criminology in the Andrew Young School of Policy Studies at Georgia State.

In her previous role as Vice Provost for Academic and Faculty Affairs at Monmouth University (New Jersey), Dr. Parsons-Pollard ensured the integrity and quality of academic programs, emphasizing student success. She also oversaw the university's promotion, tenure and continuance process, among other related roles. She served as Assistant Vice Provost for Academic Operations at Virginia State University and completed the American Council on Education (ACE) Fellows Program from 2014 to 2015. She earned a Ph.D. in public policy and administration, a master's in criminal justice and a bachelor's in mass communications, all from Virginia Commonwealth University (VCU).



J. MACK ROBINSON COLLEGE OF BUSINESS

Georgia State University's J. Mack Robinson College of Business is in the business of transforming lives. We are a community of educators, researchers, business leaders and staff members who share the same belief: No matter where they come from, our students will receive the experiences, resources and support they need to realize their full potential.

What does that mean? Regardless of background, career history or socioeconomic status, our students have the opportunity to succeed. Their journey won't be easy. Robinson students work hard and dig deep to build powerful skills, explore pioneering technologies, and cross interdisciplinary boundaries to reach or exceed their dreams.

At Robinson, you'll find a diverse student body breaking boundaries on the way to exciting business careers. Deeply rooted in the heart of Atlanta for more than 100 years, Robinson has always been an integral thread in the fabric of this dynamic city. It's a city committed to growth and inclusiveness like no other, and the city we call home. The Robinson community is filled with people of different and complementary talents, perspectives and experiences coming together to see the world in new and unexpected ways. That's how we are reimagining innovation for all.

That's a bold claim. But Atlanta is the birthplace of bold ideas.

We are at the forefront of business schools in the digital era, and our faculty aren't just business practitioners and researchers. They are science, technology, engineering and math (STEM) experts — and they bring their knowledge to the classroom to ensure our graduates possess both business acumen and sector-crossing skills in STEM fields. With several STEM-certified program curricula, the opportunities for immersive learning and hands-on experience solving real problems are abundant.

Robinson bridges the gap between business education and the business world with applied learning and immersive experiences. Everywhere from startups to Fortune 500 companies, students work alongside organization teams in Atlanta and around the world.



Richard D. Phillips, Ph.D.

Dean of the J. Mack Robinson College of Business

Georgia State University

Richard D. Phillips is the seventh dean of the J. Mack Robinson College of Business and C.V. Starr Professor of Risk Management and Insurance. Prior to his appointment as dean in 2014, Phillips was associate dean for academic initiatives and innovation (2012-2014) and Kenneth Black, Jr. Chair of the Department of Risk Management and Insurance (2006-2012), renamed the Maurice R. Greenberg School of Risk Science in 2023.

Over the past decade, Dean Phillips has advanced the college through comprehensive five-year strategic plans developed with internal and

external stakeholders — transforming Robinson into one of the nation's most innovative business schools. In 2024, the Association to Advance Collegiate Schools of Business (AACSB International) recognized the college with its fourth Innovations That Inspire award, making it the most decorated business school in the U.S. for innovation in business education.

An economist by training, Phillips is a recognized expert in risk management. With more than 60 scholarly publications, his contributions have significantly advanced the understanding of financial intermediation, risk management and insurance economics. His expertise has been acknowledged with several awards, including the Robert I. Mehr Award, which he has received twice for articles judged to have the greatest influence on the field of insurance economics a decade after publication.

Phillips is a corporate director at Munich American Reassurance Corporation, senior consultant with Charles River Associates, and past president of the American Risk and Insurance Association and the Risk Theory Society. He is a trustee of the S.S. Huebner Foundation, a board member of the World Affairs Council of Atlanta and the Georgia Fintech Academy, and board chair emeritus of the Swift School – the largest private school serving dyslexic children in Georgia.

Phillips' doctoral and master's degrees in managerial economics are from the Wharton School. He graduated with honors from the University of Minnesota with a B.S. in mathematics.



ENTREPRENEURSHIP AND INNOVATION INSTITUTE

Georgia State University launched the Entrepreneurship & Innovation Institute (ENI) in 2016 as an academic unit in the J. Mack Robinson College of Business with a university-wide mandate: Create an entrepreneurial and innovative mindset among students, faculty and the broader community. Its impact in the years since has been remarkable:

- During the 2024 academic year (AY 24), almost 1,500 students were enrolled in ENI courses.
- Entrepreneurship is now the fifth-largest undergraduate degree program at Georgia State —
 offered as a B.B.A. in Entrepreneurship, B.I.S. in Media Entrepreneurship with the College of Arts
 & Sciences, B.I.S. in Social Entrepreneurship with the Andrew Young School of Policy Studies, and
 a B.I.S. in Biomedical Science and Enterprise with the Institute for Biomedical Sciences. A B.I.S.
 degree in Education Technology is forthcoming.
- More than 300 undergraduates from across the university take ENI courses or minor in entrepreneurship.
- At the graduate level, Robinson offers an MBA Concentration in Entrepreneurship, a Graduate Certificate in Disruptive Innovation and Entrepreneurship, and, with the Institute for Biomedical Sciences and the College of Law, an M.I.S. in Biomedical Enterprise.
- ENI's business accelerator, the Main Street Entrepreneurs Seed Fund, has graduated four cohorts of companies founded by Georgia State entrepreneurs. The program has provided more than \$600,000 in seed funding to support 61 companies, along with hundreds of training and mentorship hours.
- ENI is integral to Saxbys Experiential Learning Platform, a student-operated café that provides immersive on-campus entrepreneurial and career opportunities to Georgia State undergraduates.
- The LaunchGSU incubator is open to all Georgia State students looking to build something from
 the ground up. Students are encouraged to connect, collaborate and create through learning and
 mentorship opportunities for ideation, validation and rapid prototyping. During AY 24, LaunchGSU
 supported more than 100 individuals and companies, offered 60-plus workshops, and provided
 close to 3,500 hours in coaching and mentorship.
- ENI offers many cocurricular programs, including a speaker series and business plan competition through its **H.J. Russell Center for Entrepreneurship**.
- ENI has garnered multiple awards and recognitions, including winning two awards for supporting entrepreneurs from underrepresented backgrounds at the International Conference on Business Incubation of the International Business Innovation Association.



ENI STUDENT STORIES

Every entrepreneur has their own story. Here are stories from the ENI community.



Tatyana Langford (B.B.A. '24) founded Yanie Eyewear to develop fashionable, affordable eyewear that treats severe dry eye disease, a condition she lives with, since most devices available to offer relief are expensive and bulky. Weeks before her May 5 graduation, she took top honors in multiple categories at the e-Fest Undergraduate Entrepreneurship Competition.



Women in the U.S. spend over \$3 billion annually on feminine hygiene, a category dominated by legacy players with widespread product dissatisfaction and complaints of "period poverty" due to expense. Chante' Knox (B.A. '23) and Dia Davis (B.B.A. '20) developed a patented menstrual cup and subscription service, DelivHer, to address market needs.



Aurign, founded by Robert Hatcher (B.A. '17, MBA '20), uses data and technology to make sure musicians and producers receive the royalties they've rightfully earned. Hatcher started the company as an undergraduate and has won entrepreneurship competitions, including the \$350,000 grand prize in the Rice University Business Plan Competition in 2020.

LEADERSHIP OPPORTUNITIES

Innovation drives economic growth, yet research shows that participation in the innovation economy is uneven. Adults in high-income families are 10 times more likely to contribute to the economy as innovators than those who grew up in families below the median income level. There are similar gaps in innovation rates by gender and race. Through ENI, Georgia State aims to counter that trend by fostering entrepreneurship and innovation across the breadth of its ethnically and socioeconomically diverse student body. As a creative thinker and relationship builder, the new director will lead efforts in this area and help to shape the future of entrepreneurial activities at Georgia State, fostering outcomes that positively impact students and support the expansion of Atlanta's entrepreneurial ecosystem by helping to catalyze economic growth and social impact. The new director will:

- Strategically position ENI for leadership and growth. With the support of the J. Mack Robinson
 College of Business and university leadership, the director will lead ENI's significant strategic
 effort to further entrepreneurship and innovation through academic and experiential offerings
 among Georgia State's more than 46,000 students, creating opportunities for students across
 disciplines and on all Georgia State campuses.
- Grow external relationships and resources and enhance visibility. The director will leverage Georgia State's culture of innovation and community and continue to grow its strategic partnerships with the business, government and nonprofit sectors in metro Atlanta's innovation ecosystem to further opportunities for both students and stakeholders. The director will be a strong advocate in the external community for supporting student entrepreneurship and innovation (e.g., with seed funds, maker spaces, accelerators, incubators) and philanthropic support, and in the process, will elevate the visibility of ENI, the J. Mack Robinson College of Business, and Georgia State.
- Expand academic programming and enhance student opportunities. ENI seeks to become a national model for accelerating social and economic mobility through entrepreneurship and innovation. With a broad interdisciplinary focus, the director will work with faculty, leaders across the institution and external stakeholders to ensure that ENI's already vibrant student community continues to grow. Curricular innovation is an important component of this growth, and the director will work with faculty and stakeholders to update and streamline ENI's curriculum and continue to develop and support cocurricular activities that elevate and enrich the student experience.
- Establish ENI as a thought leader in research and practice. Develop a vibrant portfolio of research and faculty capabilities to establish ENI as a thought leader in research and practice through publications in top academic journals and significant impacts on practice, policy and society. ENI has a unique opportunity to study many key elements of entrepreneurship and innovation, including how to accelerate the success rate of producing entrepreneurs from all backgrounds, as many of the skills, systems and capabilities required to graduate a diverse student body are similar. The director will catalyze the formation of collaborative teams of researchers and policy analysts who will focus on key issues within entrepreneurship and create and disseminate new knowledge on how students from all backgrounds can join the innovation economy at high rates.
- Recruit, retain and mentor faculty/staff. ENI's interdisciplinary mandate will require the director
 to build community with faculty and staff not only with ENI but across Georgia State. Within
 ENI, the director will build the faculty/staff in a way that supports the breadth of its planned
 programmatic growth. For tenured faculty, the director will encourage research activity related to
 ENI's mission.

QUALIFICATIONS AND RESPONSIBILITIES

The director's responsibilities include (not in priority order):

- Provide leadership to foster and facilitate Georgia State as a leader in equitable entrepreneurship and innovation through a portfolio of strategic initiatives related to curriculum and student success, internal and external partnerships, and impactful research.
- Develop a robust research portfolio, faculty capabilities, and partnerships within the university and
 with the business/entrepreneurship community for consequential research. Expand the current
 activity sets of the H. J. Russell Center for Entrepreneurship to drive a research agenda in addition
 to the student activities the center already supports.
- Provide leadership and visibility for ENI by fostering the growth of interdisciplinary partnerships within the J. Mack Robinson College of Business, across Georgia State, and in the metro Atlanta business, government and nonprofit sectors; commit to the education of burgeoning undergraduate and graduate student entrepreneurs from across the institution.
- In collaboration with Georgia State and J. Mack Robinson College of Business leadership, and with ENI faculty, staff and partners, develop a collective vision and implement a strategic direction that highlights and expands ENI's footprint of entrepreneurship and innovation for all and is aligned with institutional priorities.
- Foster a culture that integrates and supports tenured/tenure-track faculty, non-tenure-eligible faculty, affiliated faculty and staff in a strong, cohesive community environment.
- Creatively leverage and manage resources to fuel ENI's aspirations (e.g., develop partnerships, foster the growth of ENI-focused research, grow student enrollment by evaluating new audiences and modes of course delivery, and fund/friend raise).
- Build networks that take advantage of metro Atlanta's significant scope and scale as a hub for entrepreneurial activity. Forge and strengthen alliances between ENI and external partners.
- Foster efforts in ENI to enhance student access, improve student experiences and career preparedness, and elevate student success.
- Oversee the operation and management of ENI's undergraduate and graduate academic programs, including academic quality and identification of new areas of opportunity for curriculum and program development.
- Enhance and further integrate initiatives throughout the fabric of ENI that ensure entrepreneurship is inclusive and equitable.
- Recruit, retain and support excellent faculty and staff.



QUALIFICATIONS AND RESPONSIBILITIES

MINIMUM QUALIFICATIONS

 A doctoral or terminal degree in a related field and scholarly achievement commensurate with a tenured appointment at the rank of associate professor or professor.

OR

 Credentials that demonstrate excellent leadership capabilities and achievements in entrepreneurship, business, finance, technology, economic development or relevant areas related to the mission and goals of ENI.

PREFERRED QUALIFICATIONS

- Experience visioning and implementing a strategic plan that fosters entrepreneurship and innovation across disciplines and advocates for the resources required to achieve its goals.
- A commitment to support ENI's mission to become a global leader in preparing students from all backgrounds to develop new businesses and be innovative leaders.
- Experience as a connector and relationship builder with a collaborative and collegial leadership style and a natural orientation to interdisciplinary thinking to further develop ENI's internal and external partnerships.
- Ability to foster a culture of research excellence, and provide leadership for faculty recruitment and professional development.
- Demonstrated success in fundraising and advancement activities.
- Ability to leverage the greater Atlanta business ecosystem to nourish and grow opportunities for public-private partnerships that align across the breadth of ENI's mission.
- Ability to function as a spokesperson for ENI and its interests in both internal and external environments.
- Experience fostering first-generation, underrepresented and non-traditional student success in an environment of entrepreneurship and innovation.
- Demonstrated success in building the organizational systems and culture among its stakeholders that are necessary for ENI to achieve its mission and strive toward its vision.
- Experience developing and executing strategies and creative approaches designed to ensure ENI will appeal to a broad range of candidates.
- Experience with managing and operating innovative interdisciplinary undergraduate and graduate academic programs, including curriculum, budget planning and management, and administrative policies.

THE ATLANTA ADVANTAGE

Atlanta is one of the most celebrated cities in the world, and for good reason.

The city is a magnet for visionaries and leaders, and has generated trends in culture, entertainment and business for decades. Atlanta was named the No. 1 most livable city in the U.S.* and the No. 1 place to live in the U.S.** because of its ample green space, strong labor market, historical significance, world-class food and music scene, and growing network of pedestrian and biking paths.

This is where passions go pro. Entrepreneurs and innovators can accelerate growth and gain unparalleled access to knowledge and resources by connecting with businesses and thought leaders headquartered in Atlanta.

As a hub for international business, Atlanta provides the infrastructure and connectivity businesses need to thrive.

330+

U.S. and North American international business headquarters \$4 Billion

in venture capital investment funds

31

Fortune 500/1000 headquarters

150+

publicly traded companies

No. 1
busiest airport
in the world

159

digital media companies

20K+

music industry jobs 200+

Inc. 5000 startups 50 game studios



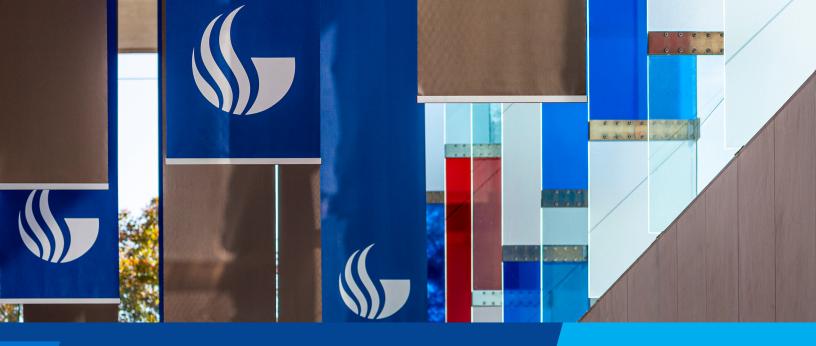
KEY INDUSTRIES

- Cleantech No. 2 state for clean energy jobs
- Creative Industries Seven million square feet of sound stages for film and TV production by 2024
- Fintech No. 5 U.S. city for fintech startups (StartupBlink, 2022)
- Healthcare Atlanta healthcare job growth doubles national average (U.S. Bureau of Labor Statistics, 2023)
- Life Sciences Home of the Centers for Disease Control and Prevention (CDC), as well as other health research and industry leaders
- STEM No. 3 U.S. city for STEM professionals (Poets & Quants, 2024)
- Supply Chain & Advanced Manufacturing —
 No. 3 city in North America for supply chain
 market growth (CBRE, 2021)
- Technology Permanent offices or headquarters for behemoths such as Cisco, Google, Micron, Microsoft and Visa

GROWTH INITIATIVES

- Atlanta Innovation Week A convergence of activities that celebrate and amplify Atlanta's global presence and impact
- Atlanta Metro Export Challenge A yearlong program providing metro Atlanta companies with financial assistance and counseling for global business development
- ATL Unlocked A series of tours of innovation centers and districts across Atlanta creating mutual trust between area entrepreneurs
- **Backed by ATL** A Metro Atlanta Chamber initiative for advanced-stage startups
- Office of Technology & Innovation An effort spearheaded by Mayor Andre Dickens to establish Atlanta as one of the nation's top technology hubs





APPLICATIONS, NOMINATIONS AND EXPRESSIONS OF INTEREST

AGB Search is pleased to assist Georgia State University with this search.

For best consideration, applications should be submitted by **Aug. 15, 2024**, to the AGB Search Portal: GSU Director, Entrepreneurship & Innovation Institute.

Candidates are requested to submit the following:

- 1. A curriculum vitae or resume
- 2. A letter of interest that addresses the leadership opportunities and desired experiences and attributes in this profile, and
- **3.** Contact information for five references (to be contacted at a later date with candidate's permission)

Inquiries, nominations and expressions of interest in the Director, ENI, position are encouraged.

Please direct them to GSUDirectorENI@agbsearch.com or to the AGB search consultants listed below:

- Kimberly Templeton, J.D., *Principal*, kimberly.templeton@agbsearch.com
- Frederick Moore, J.D./MBA, Senior Executive Search Consultant, fred.moore@agbsearch.com
- Nancy Targett, Ph.D., Executive Search Consultant, nancy.targett@agbsearch.com
- Anne Hoffman, Executive Search Associate, anne.hoffman@agbsearch.com

