

# Executive Coaching Services

Enhance Your Leadership Competency

AGB  
**SEARCH**

Advancing Higher Education Leadership



# Executive Coaching for the Leader in You


AGB Search Executive Coaching Services provides customized, one-on-one coaching within an established framework focused on measurable progress. Our goal is to be your partner in building on the talent and strengths you already have to bring out the leader within you. The 6-month engagement entails:

- 30-minute consultation to discuss coaching needs
- Development of leadership goals and areas of focus
- Leadership assessment
- One-one-one meetings twice per month
- Guidance in developing individual action plans
- Periodic review and discussion regarding progress to goals
- Post-engagement assessment and option to continue coaching services

## Who Can Benefit from Executive Coaching?

AGB Search Executive Coaching is an excellent opportunity for new and seasoned higher education leaders who are:

- Interested in enhancing their leadership skills
- Preparing to advance to the next level of leadership
- In a new or expanding leadership role
- Faced with challenging circumstances that need leadership support



The higher education landscape is evolving rapidly. Leaders must be agile and adaptable to succeed in this pressure-filled, highly competitive environment. While the demands can be challenging, they also create opportunities for career advancement and progression into new leadership roles.

# Partner with Higher Education Experts

AGB Search's executive coaches have decades of experience in identifying and mentoring leaders at all levels.



**Monica Burton** | Principal, Coaching Team Lead

A career executive search professional, Monica has spent more than 20 years placing leaders in executive roles. She has worked across industries from investment banking to the nonprofit sector. Monica holds a certificate in Leadership Coaching from Georgetown University's Institute for Transformational Leadership and is certified in the Predictive Index assessment tool. She stands ready to partner with her clients in discovering and drawing out their leadership aptitudes through one-on-one leadership coaching sessions.



**Fred Moore** | Executive Coach, Senior Executive Search Consultant

For over three decades, Fred has devoted his life to mission-driven organizations aiming to improve the human condition. As a leadership coach, executive search consultant, and university president, as well as a nonprofit and public company board member, Fred has helped place and develop leadership talent that has enabled organizations to transform lives. Fred enjoyed a successful 22-year tenure as a university president and was named President Emeritus at the conclusion of his presidency.



**Venkat Reddy** | Executive Coach

Venkat is a certified Executive Coach and a Professor of Finance at the University of Colorado, Colorado Springs (UCCS). He has served in numerous leadership and advisory roles in higher education, including over twelve years as a College of Business Dean and over six years as a University Chancellor. Venkat uses the active inquiry methodology to enhance the leadership skills of seasoned and emerging executives to help them achieve their full potential and become more effective, impactful, and respected leaders.



**Alex Richardsdon** | Executive Coach

Alex joined AGB Search in 2023. With 15+ years of experience in launching and transforming educational products and strategies for leading institutions like Yale, Wharton, The Boston Consulting Group, Accenture, Unilever, Campbell Soup, and Dell Technologies, Alex has devoted his career to developing the next generation of leaders. Since 2017, he has dedicated his practice to leadership and executive career coaching.

“I was able to make progress towards my leadership goals. My first goals were focused on obtaining a new position but transitioned to focusing on my intrinsic leadership development.”

— AGB Search Executive Coaching Client



**Julie Staggs, Ed.D., MBA** | Executive Coach, Executive Search Consultant

Julie has 30 years' experience in higher education, having served in diverse roles including admissions, marketing, teaching, and as a Trustee. Julie is a skilled facilitator, speaker, and coach whose specialties include individual and team leadership assessment and development, executive communications, and executive assessment and coaching. Julie focuses on working with high-potential executives striving for greater impact and expanding their ability to influence the success of their organization.



**Elizabeth Alvarado, Ed.D.** | Research Associate

Elizabeth is a coach and consultant with a background in human and organizational learning, higher education consulting, and leadership development. She brings expertise in cultivating strategic partnerships between businesses and higher education institutions, offering guidance on workforce development initiatives, providing research support for executive searches, and directing governance consulting services. As a coach, she empowers individuals through career exploration, professional development, and wellness, emphasizing the importance of self-awareness.



**Laura Cable** | Public Speaking Coach

Laura brings her expertise to the Executive Coaching team as a public speaking coach, with the goal of illuminating the essence of each speaker, fostering authenticity and joy in their delivery. With a rich performance background as an actor, singer, and dancer, Laura has performed in regional theatres, Broadway national tours, and international productions. As a keynote and motivational speaker in both educational and corporate settings, she inspires individuals from all walks of life to embrace resilience and purposeful living.



# Enhance Your Leadership Competency

AGB Search Executive Coaching Services can help you set yourself apart as a high-performing, empathetic, and resilient leader. With deep experience in higher education and a focus on shared governance, our executive coaches are well-versed in the qualities institutions are looking for in their administrative and academic teams.

AGB Search is committed to the principles of JDEI (justice, diversity, equity, and inclusion), and we are proud to offer executive coaching as an important strategy in cultivating a diverse workforce.



# About AGB Search

AGB Search is a national leader in executive search, providing tailored services exclusively for higher education institutions. With a team of more than 50 search professionals and administrative staff, the firm has supported over 1,435 searches for institutions ranging from small, private colleges to large public institutions and research universities. Founded by the Association of Governing Boards of Universities and Colleges (AGB) in 2010, AGB Search has an unparalleled understanding of the qualifications critical for effective higher education leadership in both administrative and academic positions.

Learn more about Executive Coaching Services.

**Monica Burton**, Principal

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"I found that the coaching worked really well because it wasn't necessarily a 'how-to' — it was more about looking deeply into myself to find solutions."

— AGB Search Executive Coaching Client